BUSINESS PLAN FLOWCHART

DATE _____

MARKETING

How Do We Get Our Business

To Generate _____Leads per month which results in _____ closed transactions per month

Advertising	**Business People**	**Database**
_____Leads	_____Leads	_____Leads
_____Apts	_____Apts	_____Apts
_____ Closed Transactions	_____ Closed Transactions	_____ Closed Transactions

OPERATIONS

How Do We Take Care of Our Business

Team Leader	**Buyers Specialist**	**Team Manager**
_____	_____	_____

FINANCE

Our Results!

Gross Commission Income

$_____

Net Commission (Before Split)

$_____

Charity Donation

$_____

Savings

$_____

Business Expenses

$_____

Taxes

$_____

Average Sales Price

$_____

Average % Commission

_____

# of Units

_____